

Product Release Notes for ACTIVEWorks Endurance – Mar. 23, 2017

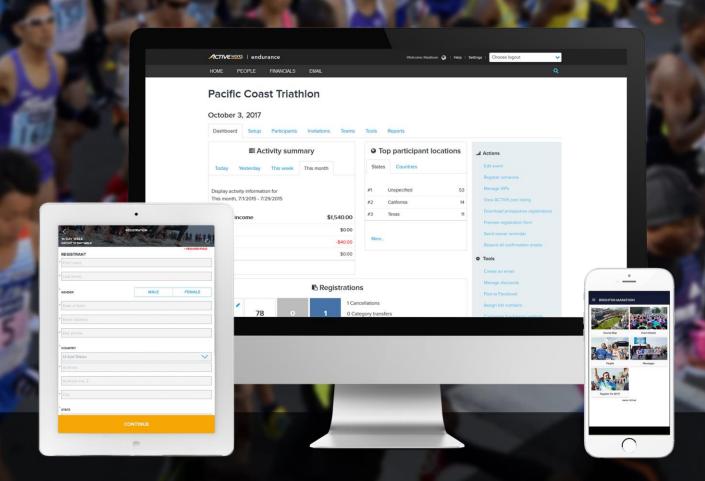


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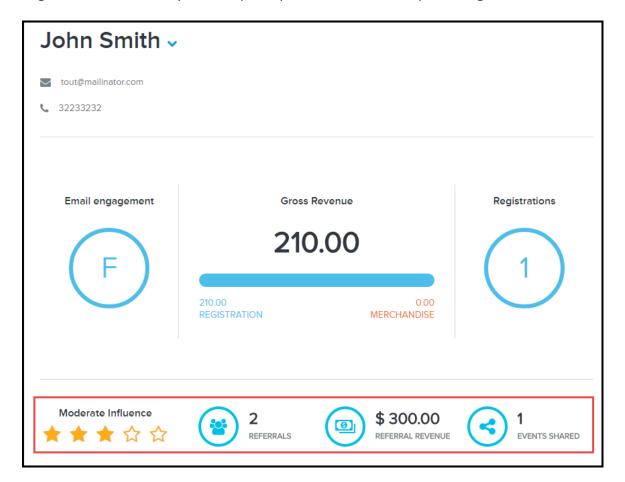


Customer Relationship Management: Participant Influence Rating

Starting in this release, the ACTIVEWorks Endurance Customer Relationship Management (CRM) tool now measures each participants' ability to promote your event and drive referral registrations. The influence rating is a comprehensive assessment of a participant's referral count and referral revenue. Participants are rated from 0 to 5 stars (lowest to highest) based on their influence rating. In addition to the influence score, the following referral statistics are broken out:

- The number of valid referrals made by the participant
- The total revenue from their referrals
- The number of events they have shared

Organizers can now easily assess a participant's contribution to promoting an event.





ACTIVE Event App Now Supports Triathlon & Multisport Events

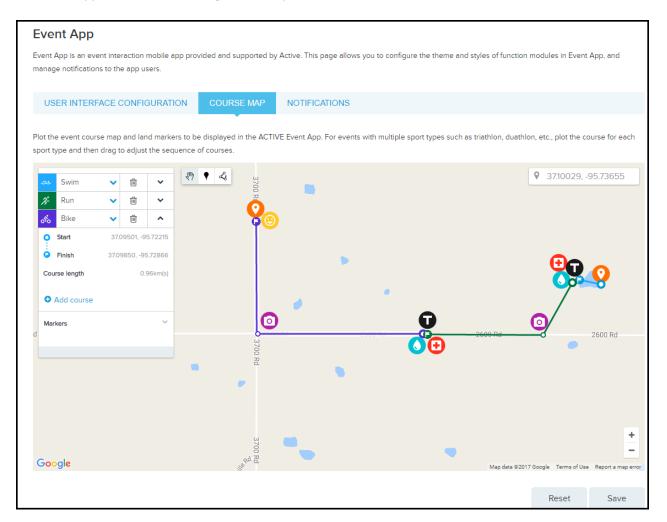
Triathlon & Multisport Course Map

A growing number of triathlons, duathlons, aquathlons and other multisport events are held every year around the world. Races are becoming more diverse and include multiple sport types to be more fun, challenging, or competitive.

In multisport races, participants race in a continuous series of stages across various sport disciplines and distances. Given the multiple stages and often long distances, it may be difficult for spectators to keep track of competitors as they pass between stages. The ACTIVE Event App solves this problem by providing spectators with real-time participant tracking throughout the event.

In the ACTIVE Event App, organizers can now plot several routes within one event. Different stages are plotted in different colors, and are annotated with landmarks such as transition zones or medical stations. Spectators using the app can track their favorite competitors at each stage of the race on their mobile devices.

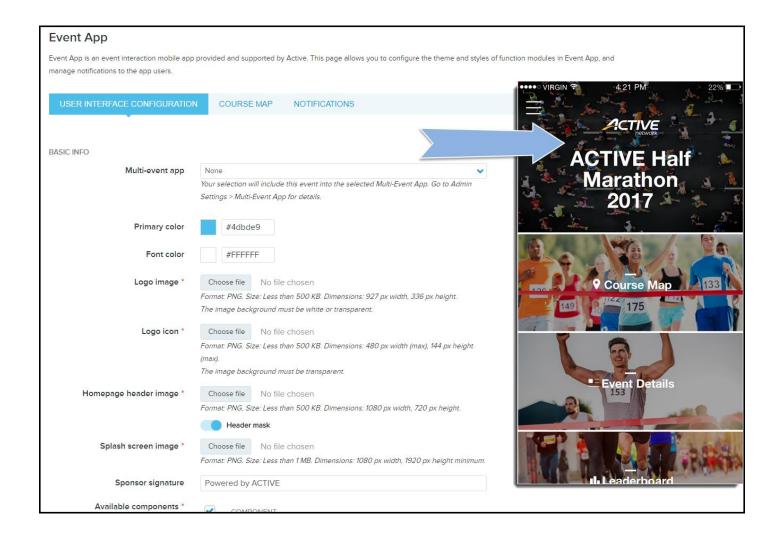
This change is another step towards supporting the triathlon & multisport market, and compliments the recently-released support in ACTIVE Timing for multisport events.





Redesigned home screen

We have completely redesigned the home screen for all event apps, including the splash screen, logo image, module cover image, etc. The improved design makes it easier than ever before to tailor the look of the Event App and impart your brand identify. We are confident the new look will help you increase downloads, drive sponsorship revenue, and help your event stand out from the crowd.

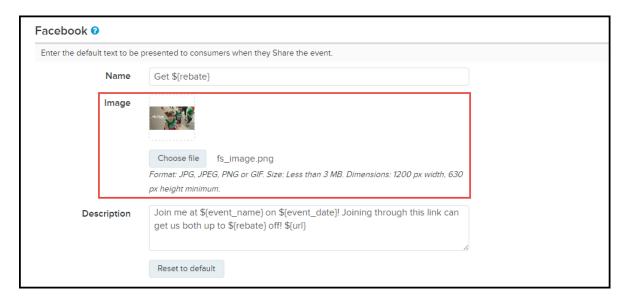




Including images in Facebook posts

Statistics show that posts containing pictures attract more engagement in social networks, because pictures are better at attracting attention and making an impression.

To improve social networking impact, organizers can now upload an image to be displayed in event sharing posts on Facebook. After a participant completes their registration and clicks the share-to-Facebook icon on the confirmation page, confirmation email, or within MyEvents, the post will include the uploaded image.





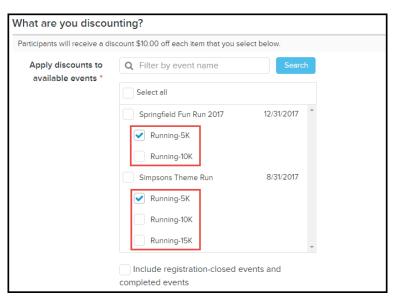
Other Enhancements

Report label in merchandise and third party merchandise reports

To streamline merchandise-fulfillment operations, a label for each add-on is now included in merchandise reports and third-party merchandise reports.

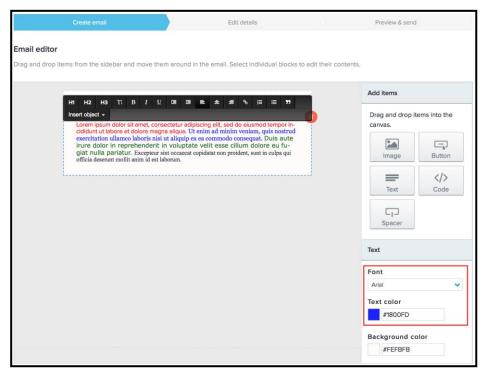
Applying global discounts to event categories

For organizers using the global discount tool, ACTIVEWorks Endurance now allows global discounts to be applied to selected event categories. This feature offers more granularity to define in which event categories global discounts may be used.



Changing the font and font color of selected text

When using the new email tool to edit regular and volunteer emails, organizers can now change the font color or font type of selected text within a text box.





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